

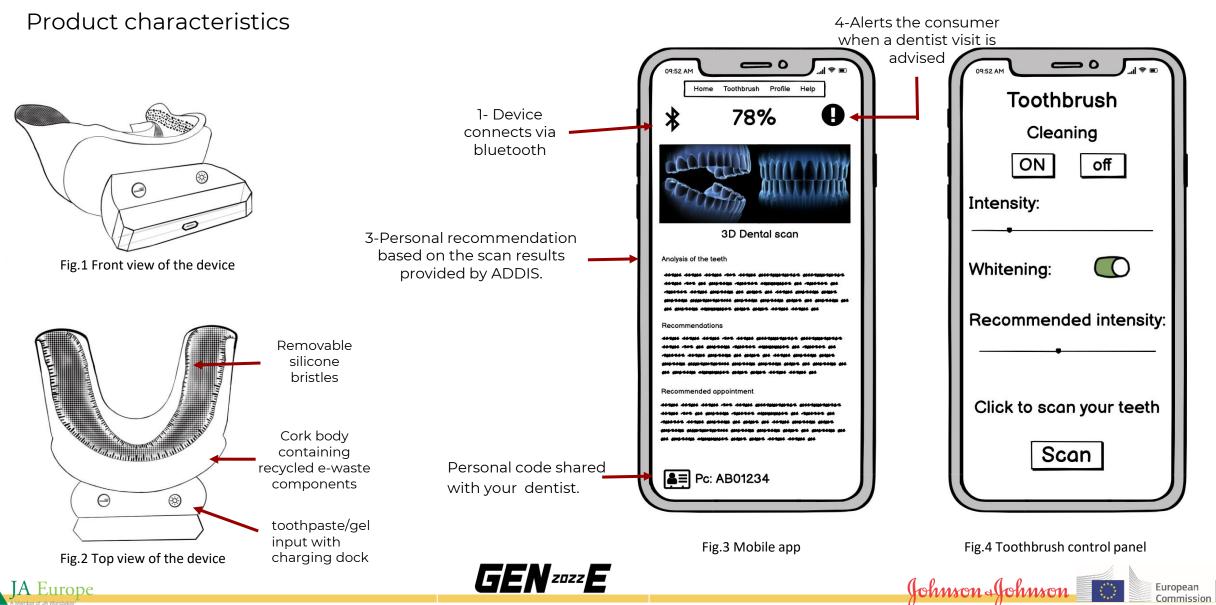








# **J&J PRODUCT OF FUTURE - ADDIS**



## **J&J PRODUCT OF FUTURE - ADDIS**

### Cost and source of revenue

- One time device purchase
- Replaceable bristles
  purchase
- App subscription (Standard-free, Premium-€5.99)

### Customer experience

 User-friendly product and application

## Consumer's needs and benefits

- Self-awareness
- Saves time and money
- Maximizes hygiene

#### Target audience

- <16 with prescription & supervision
- >16 accessible for everyone

#### Marketing

- Launch in 2050 in largely populated in the first world countries/continents
- Dentist
  - partnerships/recommen dations
- Social Media marketing (influencers)
- recyclable bristles that are replaceable





